



Office of Purchasing and Supply Services
Louis Wilson, Sr., Facilities Administration Building
13300 Old Marlboro Pike, Room 20
Upper Marlboro, MD 20772
Tel: 301-952-6560 Fax: 301-952-6605

CONTRACT AMENDMENT NO. 2

April 8, 2022

Lanier Electronics Group
651-A Commerce Drive
Upper Marlboro, MD 20774
Ph: 301-430-0900
Contact Email: info@lanierreg.com
Contact Darrell Lanier:

Buyer: Donna Parks
Ph: 301.952.6560
Fax: 301.952.6605
Email: donna.park@pgcps.org

SUBJECT: RFP 019-18 E-Rate Installation of New Network Infrastructure

This Contract Amendment (the "Contract Amendment") is made by the Board of Education of Prince George's County and **Lanier Electronics Group** to the Agreement dated March 9, 2018 (the "Agreement").

1. The purpose of the Contract Amendment is to:
 - A. Include network wiring goods and services for new school construction and renovation projects in accordance with the pricing schedule included with this Amendment.
2. Except as set forth in this Contract Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with the terms set forth in the original agreement.

In Witness Whereof, the undersigned agree to be bound by the terms and conditions set forth in this Contract Amendment to the Contract Award.

ACCEPTED BY:

FOR THE FIRM:

FOR THE BOARD OF EDUCATION:

[Redacted Signature]

[Redacted Signature]

Apr 9, 2022

Apr 11, 2022

Darrell E. Lanier (Apr 9, 2022 16:04 EDT)

keith.stewart@pgcps.org keith.stewart@pgcps.org (Apr 11, 2022 09:50 EDT)

SIGNATURE DATE

SIGNATURE DATE

Darrell E. Lanier
NAME

Keith Stewart
NAME:

President
TITLE

Director, Purchasing & Supply Services
TITLE

Lanier Electronics Group, Inc.
FIRM

FOR THE BOARD OF EDUCATION
OF PRINCE GEORGE'S COUNTY
UPPER MARLBORO, MARYLAND 20772

KAS



Lanier is pleased to propose unit pricing for low voltage systems on new construction and renovations in PGCPs.

Prince George's County Public Schools New Construction Unit Pricing	
Description	Price
Per Category 6A Cable Run	\$ 450.00
Category 6A Cable Support, J-Hooks	\$ 25.00
Category 6A Patch Panel	\$ 775.00
Per Fiber Run	\$ 5,000.00
Fiber Support	\$ 1,000.00
MDF Closet Build-Out	\$12,000.00
IDF Closet Build-Out	\$ 6,500.00
Clock	\$ 485.00
Clock Software & Programming	\$ 175.00
Hubbell AV Device	\$ 2,500.00
Hubbell AV Cabling	\$ 350.00
Smartboard Cabling	\$ 250.00
Install Wireless Access Point	\$ 200.00
Installation & Programming Network Switch	\$ 450.00
Programming Wireless Access Point Controller	\$ 150.00
Programming Fiber Switch	\$ 275.00
Programming Core Switch Router	\$ 150.00
Patching per Patch Panel	\$ 150.00
Fiber Patching	\$ 25.00
UPS	\$ 2,284.17
Rack Mount Power Strip	\$ 986.25
Classroom Audio Enhancement	\$ 3,511.00
Intercom Speaker	\$ 165.00
Intercom Head-End, Max 49 Speakers	\$17,410.00
Call Button	\$ 80.00
Volume Control	\$ 69.00
Handset	\$ 1,575.00
Program & Test Intercom System	\$ 9,352.00
PA Cable Per Speaker, Call Button and Volume Control	\$ 176.00
Axis Indoor Camera	\$ 2,121.00
Axis Outdoor Camera	\$ 3,020.00
CCTV Head-End	\$19,932.00
HID Card Reader	\$ 425.00
Access Control Controller, Per 2 Card Readers	\$ 2,512.00
Access Control Headend	\$ 9,095.00
Door Contact	\$ 71.00
Door Release	\$ 185.00
Motion Detector	\$ 182.00
Request to Exit	\$ 182.00
Keypad	\$ 670.00
Intrusion Detection Headend	\$ 7,757.00
Non CAT6a Security Cable	\$ 350.00
Aiphone Station	\$ 1,865.00
Aiphone Headend	\$ 7,758.00
Cafateria Video System	\$21,367.00
Cafateria Audio Sound System	\$29,573.00
Cafateria Wireless Audio System	\$12,098.00
Cafateria Paging Interface	\$ 2,249.00
Cafateria Control Network	\$ 5,057.00
Cafateria Head-End Racks	\$ 8,033.00
Gymnasium Audio Sound System	\$36,996.00
Gymnasium Wireless Audio System	\$12,098.00
Gymnasium Paging Interface	\$ 2,249.00
Cafateria Control Network	\$ 5,307.00
Gymnasium Head-End Racks	\$ 7,949.00

Specifications and Clarifications:

1. This amendmant/pricing does not negate any original award agreement.
2. As of January 3rd, 2022, the prevailing wage of \$37.82 has been used for this pricing. This labor rate is subject to
3. The pricing shown is inclusive of necessary laborers such as Project Managers, Supervisors, Lead Technicians and
4. The pricing shown is inclusive of necessary documentation, site visits, GC meetings, Safety meetings, submittals, shop
5. This pricing is inclusive of providing installation packages, engineering review and coordination and training.
6. This pricing is inclusive of all hardware licenses and software.
7. This price is subject to change based on potential differences and updates to low voltage specifications
8. Shipping cost and import taxes could result in a change of pricing.
9. The pricing shown is inclusive of necessary equipment such as ladders, lifts, etc.

Sincerely,

Aaron Dunmire
 COO
 Lanier Electronics Group, Inc